WELCOME TO THE FUTURE:
LOGISTICS SERVICE & SOLUTIONS
MANAGEMENT TEAM
LEADERSHIP

A graduate from St. Xavier’s College Kolkata, with multi industry manufacturing expertise of over 40 years and with passion and urge has created many a new and out of the box logistic solutions. Many of the multinational companies has benefited greatly in terms of innovating solutions.

Ashok Gupta
Chairman & Managing Director

With business experience of 42 years in India, and as the head of Automotive Division of Sumitomo Corp., Nakajima San has shown IRC the path towards greater heights & achievements, towards our understanding of the Japanese business culture and also to abide the same in our company culture to be able to serve Japanese companies.

Keiji Nakajima
Director

C.K.Dave is a post graduate in ME from Indian Institute of Science, Bangalore. He worked with BHEL Hardwar for 9 years. He joined Maruti Suzuki in 1984 and worked for 30 years and retired as Executive Director. Currently, he is engaged with Asahi India Glass Ltd. as Advisor- Consumer Glass.

C.K.Dave
Director

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MANAGEMENT TEAM

Pravesh Kumar
Director Marketing
Post Graduate in Marketing from IIPM, implementing advanced strategies, redesigning business processes with QCD for the clients with in-depth expertise of logistics.

Aradhya Gupta
Director
Post Graduate from S.P.Jain with expertise in operational excellence, has transformed to group’s capability to achieve the highest standards in QCD and track & trace ability with high end technology solutions.

Kenichi Tanaka
Manager Sales – Japan Desk (India)
Head of the Japan desk for business development and execution strategy to ensure better understanding of the Japanese standards & business practices.
Y Shimizu
Chief Representative – Japan Office
A professional with over 40 years of International Forwarding experience in Shipping lines like Maersk and Mitsui O.S.K & as the operations planner at the Tokyo International Container Terminal.

Harikumar
V.P. – Contract Logistics
With over 20 years of industry experience, Harikumar heads the Warehousing & 3PL – division, with an expertise in designing efficient and cost effective solutions.

Mr. Prakash Rao
DGM Head – Operation & HR / Admin
MBA from Mumbai University in Human Resource and Operation Management with a 18 years of experience in the Logistics and facilities management, leads the complete fleet management and Human Resource Planning.

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PRODUCT PORTFOLIO AND USP
PRODUCT PORTFOLIO

Surface/Air/Water
Multimodal

Transportation

Warehousing

Global Logistics
Solutions

3PL -
Air, Train,
Road & VAS

CBU/SKD

ODC/OWC
Movement

Clearance &
Advisory
Services

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UNIQUENESS

- Cost Effective and Sustainable Solutions
- Highly Qualified and Professional Team
- End-to-End Multimodal Logistics
- 52 Branches Across India
- Strong Database & Personal Connect
- Japan Desk / Tokyo Office
- 500+ Direct/Indirect Employees
- Delivering Solutions for more than 55 years

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MILESTONES
## Journey & Achievements

### Kick off
- 1963, started as a partnership firm in Kolkata
- 1972, Started warehousing operations

### Milestones
- 1979, Converted to Limited Company
- 1985, JV in electronics with S. Korean company
- 1993, Started Project freight division
- 1995, Started Shipping division
- 2011, Birth of IRC Supply Chain Solutions Ltd. end-to-end integrated multi-modal logistics solutions provider
- 2014, Acquired land in Gujarat, for Automotive Logistics Centre.
- 2015 Recd. AEO status
- 2015 Recd. ISO certification
- 2017, Inauguration of IRC Logistics Center at Becharaji, Gujarat

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CERTIFICATIONS/AWARDS

- IBA (Indian Banking Association)
- AITWA (All India Transporters Welfare Association) – Mr. Ashok Gupta is Hon. National General Secretary of AITWA
- FFFAI (Federation of Freight Forwarders' Associations in India)
- ACFI (Air Cargo Forum of India) – Managing Committee Member in Import process simplification committee
- AMTOI (Association of Multimodal Transport of India)
- MTO (Multimodal Transport Operators)
- CHA (Customs House Agent)
- Logistics Business Partner Award
- WCA (World Cargo Alliance)
1. 2006 Award received from GLAXO for more than 25 yrs. of growing together
2. 2008 Business Sphere Award
3. 2013 Mahindra Logistics - Business Partner Award
4. 2017 Received “Best Logistics Partner” award from Maruti Suzuki
5. 2018 Smart CHA Award By Smart Logistics Summit
6. 2018 Northern India Multimodal Logistics Award – Conquest 2018

ACCREDITATIONS

AEO Certification
An AEO is an Internationally recognized term for the movement of goods on behalf of its national Customs administration as complying with WCO (World Custom Organization).

MTO Certification
Certification proof that IRC is a “registered multimodal transport operator”.

ISO Certification
Certification for quality management systems.

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1. Import of Components, Dies & Moulds, Steel Coils etc.
2. Export of Auto parts.
3. Managing end-to-end 3PL.
4. Regular coordination for JIT deliveries.
5. Maintaining inventory of multiple vendors at Warehouse and arranging JIT deliveries.
6. CBU Air Export
7. Custom Clearance of critical shipment by Air.
8. Domestic transportation for distribution of Spare parts to dealers.

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OUR JAPANESE CLIENTS

Suzuki Motors

- Import of Components, Dies & Moulds, Steel Coils etc.
- Export of Auto parts.
- Managing end-to-end 3PL.
- Regular coordination for JIT deliveries.
- Maintaining inventory of multiple vendors at Warehouse and arranging JIT deliveries.
- CBU Air Export
- Custom Clearance of critical shipment by Air.
- Domestic transportation for distribution of Spare parts to dealers.
- De-stuffing of steel coils from SOC containers.

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# OUR JAPANESE CLIENTS

<table>
<thead>
<tr>
<th>Company</th>
<th>Services描述</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sumitomo Corporation</td>
<td>Export for Thailand, Indonesia, China, Import Custom Clearance</td>
</tr>
<tr>
<td>Unicharm India Ltd.</td>
<td>Export to Sri Lanka, Maldives, Mauritius, Bangladesh, Seychelles, Cameroon</td>
</tr>
<tr>
<td>JFE Steel Corporation</td>
<td>Import from Japan, Import Custom Clearance &amp; Last leg delivery, Import Breakbulk Clearance &amp; Last leg delivery</td>
</tr>
<tr>
<td>Metal One</td>
<td>Import from Japan, Import Custom Clearance &amp; Last leg delivery</td>
</tr>
</tbody>
</table>

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OUR JAPANESE CLIENTS

Nifast India (Metal One)
- Managing end-to-end 3PL of Nifast.
- Regular coordination with SMG team for JIT deliveries.
- Maintaining inventory of the vendor at Warehouse.

Mytex Polymer
- Import Custom Clearance & Last leg delivery

Fujifilm
- Export Custom Clearance & Freight forwarding Air Shipment

Minda Kosei
- Warehouse & Inventory management
- Primary transportation
- Maintaining JIT deliveries to SMG
## OUR JAPANESE CLIENTS

<table>
<thead>
<tr>
<th>Company</th>
<th>Services Provided</th>
</tr>
</thead>
<tbody>
<tr>
<td>TTIPL, India</td>
<td>• Maintaining JIT deliveries to SMG for TTIPL customers.</td>
</tr>
<tr>
<td></td>
<td>• Export &amp; Import Custom Clearance</td>
</tr>
<tr>
<td>Nippon Paints</td>
<td>• Import and Export Custom Clearance</td>
</tr>
<tr>
<td></td>
<td>• Import from Thailand, United Kingdom, Italy</td>
</tr>
<tr>
<td>Mitshui Prime</td>
<td>• Export for Korea, Japan, China.</td>
</tr>
<tr>
<td></td>
<td>• Export &amp; Import Custom Clearance</td>
</tr>
<tr>
<td>Paramount Bed</td>
<td>• Import from Japan, China, Indonesia</td>
</tr>
<tr>
<td>Okaya Power</td>
<td>• Import Custom Clearance &amp; Last leg delivery</td>
</tr>
</tbody>
</table>
OUR JAPANESE CLIENTS

World Etching Premium Pvt. Ltd
- Import Custom Clearance & Last leg delivery.
- Import from Singapore

Hitachi Automotive
- Warehouse & Inventory management
- Primary transportation
- Maintaining JIT deliveries to SMG

TATA Hitachi
- Primary transportation

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INDIAN CLIENTS

Auto Parts & OEs:

TATA, TIPL Tractors India, FIAT, Continental’s, Roushions, New Holland, Apollo, Danblock braking.

Medical equipment, Pharma & FMCG:

Baxter, Zydus, Stryker, Cipla, GSK, Philips, GPI, Jindal Drugs.

Power Generation & Cables:

NTPC, Havells, AKSH Optifibre Limited, KEI, BHEL, OPG, ABB.

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IRC is a leading “logistics solution provider” covering domestic and international locations with special focus on South East & Far East Asia, Europe, Africa, CIS, North America, NZ, Australia, Latin America, South America, Central Asia, Indonesia, Thailand, Japan & Middle East countries.

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CASE STUDIES
CASE STUDY (MRI)

- MATERIAL - MRI (Magnetic Resonance Imaging) Machine
- CHALLENGE - Logistics to Nepal from Netherlands via India
- WE DELIVERED WHAT WE PROMISE i.e. "CUSTOMISED INTEGRATED LOGISTICS SOLUTIONS"

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CASE STUDY (JCB)

- Containerising these Backhoe Loaders = Reduced handling as compared to RORO,
- Reduced chances of damage due to environmental aspects
- Higher frequency of deliveries as well as easier Inventory Management
CASE STUDY - MSIL COIL IMPORTS

- 3 Pallet fits in 20” container
- 1.6M coil on pallet
- Self stackable
- 1.0M coil on same pallet

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ADVANTAGES OF MOVING COILS IN CONTAINER VS BREAK-BULK

**Break Bulk**
- Fortnightly Sailing
- Inventory Cost is high
- Transit Time till port (36-38 Days)
- Physical & weather damages
- Multiple handling by crude equipment
- Needs warehousing at Kandla
- High Inventory carrying Costs
- Weather Damages at ports
- High Insurance costs
- Dummarrages at sea port
- Damages 2.9%

**Containerized Cargo**
- Weekly Sailing
- Better control on inventory
- Transit time till port (27-28 days)
- Cargo safe – No damages
- Single handling with special equipment
- NO Warehousing
- Better Warehousing
- No weather damages till dry port
- Savings in Insurance
- Free 14 Days at dry port
- Damages - NIL

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CASE STUDY (AIRCRAFT)

- MATERIAL - Refurbished aircraft.
- CHALLENGE – Complexities of import duty regulation & calculations.
- RESULT OF IRC SOLUTION - 70% cost saving.
- Custom clearance of Aircraft import
IRC LOGISTICS CENTRE, BECHARAJI, GUJARAT
IRC LOGISTICS CENTRE
BECHARAJI, GUJARAT, INDIA
GUJRAT PROJECT - BECHARAJI LOGISTICS CENTER, 150,000 SQ. FT.

- Real time inventory visibility
- Packaging machines, shrinkwraps and other VAS
- Multi vendor warehousing facility
- Reverse logistics, returns and exchange management
- Kitting, labelling, packaging etc
- Ground, bin, palette and rack storage (G+4, G+7)
- JIT distribution/deliveries on E-NAGARE

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THANK YOU

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